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News
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Eaton Expands Power Quality Business With New Small Systems Division

PITTSBURGH ... Diversified industrial manufacturer Eaton Corporation has expanded its global Power Quality business by acquiring Schneider Electric's small systems business of MGE, becoming the world's second largest supplier of power protection solutions.

Eaton completed its acquisition of the small systems business of MGE, known as MGE Office Protection Systems, on Nov. 1 for €425 million (\$612 million at current exchange rates).

"This transaction is exciting news for Eaton and MGE Office Protection Systems customers," said Tom Gross, vice president and president, Power Quality and Control Operations of Eaton's Electrical Group. "This acquisition enhances our position in the power quality business by increasing scale and geographic scope in key areas including Europe. We will build on MGE Office Protection Systems' impressive track record of relationships in distribution channels and increase our global manufacturing capabilities in Asia."

MGE Office Protection Systems designs and manufactures a wide range of electrical power protection and solutions for enterprises, small business and homes. MGE Office Protection Systems is one of the largest suppliers of uninterruptible power supplies (UPS) in Europe and has significant presence in the Asia/Pacific, African, Latin American, Russian and North American markets. MGE Office Protection Systems employs approximately 800 people

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worldwide, maintains offices in more than 40 countries and serves customers in more than 60 countries.

MGE Office Protection Systems consists of the single-phase UPS and surge suppression products to addresses power protection, distribution and management needs in the office, networking and industrial markets. Distribution channels include mainstream information technology (I.T.), datacomm, electrical and industrial distributors as well as IT/telecom original equipment manufacturers (OEMs).

“Our market-leading products and continuous innovation will bring many strategic benefits to Eaton and its customers,” said Hervé Tardy, former general manager MGE Office Protection Systems and now vice president and general manager, Small Systems Division of Eaton. “Both MGE Office Protection Systems and Eaton have earned reputations for excellence, and we look forward to joining with Eaton in that ongoing commitment.”

Eaton’s electrical business is a global leader in electrical control, power distribution, uninterruptible power supply and industrial automation products and services. Eaton’s global electrical brands, including Cutler-Hammer[®], Powerware[®], Holec[®] and MEM[®], provide customer-driven PowerChain[™] Management solutions to serve the power system needs of the industrial, institutional, government, utility, commercial, residential, IT, mission critical and OEM markets worldwide.

Eaton Corporation is a diversified industrial manufacturer with 2006 sales of \$12.4 billion. Eaton is a global leader in electrical systems and components for power quality, distribution and control; fluid power systems and services for industrial, mobile and aircraft equipment; intelligent truck drivetrain systems for safety and fuel economy; and automotive engine air management systems, powertrain solutions and specialty controls for performance, fuel economy and safety. Eaton has 63,000 employees and sells products to customers in more than 140 countries. For more information, visit www.eaton.com.

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