

**Eaton's Power Quality Division introduces new pre-packaged data centre solutions throughout EMEA**

**7 January 2010** – Renowned for its industry-leading energy-efficient products and power quality solutions, Eaton's Power Quality Division launches a brand new offering of pre-packaged solutions for server rooms and small and medium-sized data centres in Europe, the Middle East and Africa (EMEA).

The offering consists of a set of six off-the-shelf solutions incorporating all the necessary components for power protection in an IT environment: an Eaton UPS, IT equipment racks, environmental monitoring and a comprehensive range of enclosure power distribution units (ePDUs).

“Configuring the different parts of a power chain into one functioning and reliable solution is a challenge for many data centre managers. Eaton's pre-packaged data centre solutions eliminate the need for complicated configuration work, as all parts of the pre-packaged solution are designed to work together as a single entity. The turnkey solution provides reliable power quality and functionality to meet our customers' needs easily and quickly,” says Jean-Marc Emonet, Single Phase Business Unit Manager, Power Quality Division, Eaton.

Pre-packaged data centre solutions are available in different sizes to meet power needs ranging from 3,000-5,000 VA in sizes XS, S and M and from 12 kW to 60 kW N+1 in sizes L, XL and XXL. The offering includes both Powerware and Pulsar variations and is available with or without rack enclosure, providing further flexibility to the customer. These comprehensive solutions can be ordered with a single part number from a single location.

“The benefits are substantial: The solutions provide reliability through Eaton UPS technologies and distributed power quality together with secure equipment housing and monitoring. Furthermore, the solutions offer fast installation together with a modular, scalable design to meet our customers' current and future needs,” adds Emonet.

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## Media Brief

Eaton's Electrical Sector is a global leader in power distribution, power quality, control and automation, and monitoring products. When combined with Eaton's full-scale engineering services, these products provide customer-driven PowerChain Management™ solutions to serve the power system needs of the data center, industrial, institutional, public sector, utility, commercial, residential, IT, mission critical, alternative energy and OEM markets worldwide. PowerChain Management solutions help enterprises achieve sustainable and competitive advantages through proactive management of the power system as a strategic, integrated asset throughout its life cycle, resulting in enhanced safety, greater reliability and energy efficiency.

Eaton Corporation is a diversified power management company with 2008 sales of \$15.4 billion. Eaton is a global technology leader in electrical components and systems for power quality, distribution and control; hydraulics components, systems and services for industrial and mobile equipment; aerospace fuel, hydraulics and pneumatic systems for commercial and military use; and truck and automotive drivetrain and powertrain systems for performance, fuel economy and safety. Eaton has approximately 70,000 employees and sells products to customers in more than 150 countries.

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