



# Eaton to secure United Nations' critical work stations

*30,000 Eaton UPSs to the UN's offices around the world*

Eaton's reliability, ethical values and good business relationship with Dan:office were deciding factors in supplier selection.



To learn more about Eaton UPSs, visit [www.eaton.com/powerquality](http://www.eaton.com/powerquality)

Dan:office and Eaton Power Quality have signed a framework agreement for delivering 30,000 Eaton 5115 UPS units, part of the Powerware series, to the United Nations over a three-year period. The contract was signed in April 2008 and the first delivery took place in July 2008. These Eaton UPSs will ensure power quality and continuity at the UN's offices around the world.

The Eaton 5115 matches the UN's needs perfectly: It weighs just 13 kilograms – five kilograms less than the competing UPS which the UN had previously been using. This is important because the UPSs are usually shipped by airfreight to different locations around the world, and the more compact size leads to significant cost savings for the UN.

## A Perfect Match

Danish company Dan:office is one of the leading suppliers of IT, information systems and communication equipment to the UN around the world. Excellent service is one of the major reasons for the long-term partnership. "Before a shipment to a United Nations office, we unpack, test and label every UPS. Understanding our customers' needs and delivering the right products, services and support where and when they are needed is a great added value," says **Per E. E. Svehag**, CEO of Dan:office.

"This philosophy is in line with the way Eaton Power Quality operates: We can rely on Eaton's ability to offer service and support even within a short time frame. Furthermore, the United Nations appreciates ethical values and behaviour from its suppliers. Thus Eaton is a perfect match."



Powering Business Worldwide

Eaton Corporation is a diversified power management company with 2008 sales of \$15.4 billion. Eaton is a global technology leader in electrical components and systems for power quality, distribution and control; hydraulics components, systems and services for industrial and mobile equipment; aerospace fuel, hydraulics and pneumatic systems for commercial and military use, and truck and automotive drivetrain and powertrain systems for performance, fuel economy and safety. Eaton has approximately 70,000 employees and sells products to customers in more than 150 countries. For more information, visit [www.eaton.com/powerquality](http://www.eaton.com/powerquality)