



**For Immediate Release**

## **POWERWARE INTRODUCES NEW HIGH PERFORMANCE UPS**

*Powerware® 9370 offers maximum availability in a small package at a competitive price*

**Milan, Italy (September 1, 2003)** – Powerware Corporation announces the availability of the Powerware 9370 UPS, the latest in its line of industry-leading uninterruptible power systems (UPSs). This new addition, now available for Europe, the Middle East, and Africa in the 160-250 kVA range, provides IT and facilities managers with all the latest power protection technologies in a small package and at a competitive price.

The Powerware 9370 is a double conversion online UPS designed to protect against all common power problems facing businesses, including power failures, sags, surges, undervoltages, overvoltages, switching transients, line noise, frequency variations and harmonic distortion, to provide the maximum level of reliability. Its high power density and small footprint make the 9370 ideal for increasingly crowded data centers where space is at a premium.

The Powerware 9370 incorporates all the latest advancements in UPS technologies, including

- Patented Hot Sync® technology, which eliminates any single point-of-failure to provide maximum reliability;

- Intelligent software and connectivity capabilities that enable monitoring and management of power systems from a desktop, mobile devices, or through the integration with network and building management systems;
- Optional Advanced Battery Management (ABM®) capability that extends the life span of the battery system.

“Powerware continues to raise the bar in performance versus cost ratio to give our customers the best value for their investment. The Powerware 9370 sets a new standard for the combination of highest availability, small foot print, and competitive price,” said Daniel Pujol, President, Powerware EMEA.

In addition, the Powerware 9370 is supported through the full Services portfolio, including BasicCare, PlusCare and PremiumCare packages, as well as 24x7 remote monitoring services. This added layer of insurance guarantees total system health to the IT or facilities manager. The Powerware 9370 is available now. For more information on this and other Powerware solutions visit [www.emea.powerware.com](http://www.emea.powerware.com).

- ENDS -

#### **Powerware Corporation**

Founded in 1962, Powerware Corporation is a leading global provider of Strategic Power Management solutions. Offering the broadest range of product and services available today, Powerware integrates a full line of AC and DC power systems, power management software, remote monitoring, turnkey integration services and site support, providing a seamless solution.

Powerware systems and services deliver the high nines of availability demanded by today's digital economy. Powerware products and services are utilized in local and wide area networking, data and voice over IP, co-location facilities, fixed-line and wireless communication networks, and industrial manufacturing. Powerware Corp. is headquartered in Raleigh, NC, and is part of Invensys plc.

#### **Media contact information**

Marika Sinikari

Director, Marketing Communications

Powerware Europe / Middle East / Africa

[marika.sinikari@powerware.com](mailto:marika.sinikari@powerware.com)

Tel: +358 9 452 661